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## Arts Award Funding Guidance 4 - WHERE TO FIND MORE TRUSTS AND FOUNDATIONS

There are two main methods of finding out about more trusts and foundations and about the Lottery programmes:

- in books
- on-line

All of the Lottery programmes and the majority of major trusts have websites of their own so once you have identified them as possible funders it is easy to go to their websites to research them in more detail. For those trusts and foundations that don't have websites the following paper and on-line guides will give you information about their criteria, their application process and in some cases contact details. **If contact details are provided, be brave and give them a ring, they are often willing to help you to decide whether your project is going to be of interest to them.**

We have included the lottery programmes that might be interested in an Arts Award application in our shortlist. They all have very clear and comprehensive websites, to find out more about all of them go to [www.lotteryfunding.org.uk](http://www.lotteryfunding.org.uk).

### Fund-raising Books

The Directory of Social Change is the best source for useful books on fundraising and funders. They publish the UK's two major guides to grant making trusts and these should be available at your local reference library. You could ask the library to get hold of any other books that you are interested in. You can buy all of the DSC's books directly from their website at [www.dsc.org.uk/acatalog/Funding\\_Guides.html](http://www.dsc.org.uk/acatalog/Funding_Guides.html)

*Guide to the Major Trusts 2005/06 - Volumes 1 & 2* Tom Traynor & Alan French £34.95

Regarded as the fundraiser's bible, these essential reference works provide the only source of independent critical analysis of what trusts do in practice. Each volume contains recent grant information, contact details, deadlines, exclusions and applications advice for each trust.

*The Directory of Grant Making Trusts 2005/06* Published in association with CAF £95.00

This comprehensive reference work covers 2,500 grant-making trusts, each with the potential to give collectively £3 billion a year. With fully updated information

Funding guidance prepared and updated by Giraffe, September 2006 – [www.giraffe-view.com](http://www.giraffe-view.com)

supplied by the trusts themselves, the entries include concise contact details, what is and what is not funded, type and range of grants made, and examples of recent grants. The extensive indexes - by geographical area, field of interest and type of beneficiary, and type of grant - allow users to target the trusts that are most relevant to their needs.

*Guide to Grants for Individuals in Need 2006/07* G. Lynch, R. Ryland & A. French  
£34.95

Given a five-star rating in *Community Care* magazine, this best-selling funding guide, now in its tenth edition, gives details of a wide range of funds and other support available for the relief of individual poverty and hardship. A key reference book for social workers and the individuals themselves.

They also have guides to local trusts in the North of England, South of England, Midlands and Greater London.

## **On-Line Directories**

There are a whole host of on-line directories that can help you to identify potential funders by using various search criteria. The majority of them are subscription services i.e. you need to pay an annual subscription in order to access any useful information. You are unlikely to want to subscribe at this stage in your funding journey so there are a number of options available:

Grants Net

[www.grantsnet.co.uk](http://www.grantsnet.co.uk)

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is a free searchable online directory of UK grants and funding information that can help you locate grants relevant to your needs according to four criteria. These are whether you are a profit or not for profit organisation, your geographical location, the beneficiary area, and the type of activity requiring funding. Grantsnet list of funders is not extensive but it is free and it's a good place to start!

### Libraries

Some reference libraries subscribe to one or other of the on-line directories and if they don't they are quite likely to have one or two of the print versions of the directories as described above. Give your local library a ring to find out the resources that are available.

NACVA – National Association for Community & Voluntary Action

[www.navca.org.uk](http://www.navca.org.uk)

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Your local member organisation of NACVA (which may still be called a Council for Voluntary Service or Action - CVS or CVA) is another good place to start. Many of them subscribe to one of the on-line directories and are able to give you access or they are able to pass on relevant information through regular funding newsletters. In some areas there are also dedicated funding advisors who will be able to help you with your applications. You can find your local contact at <http://www.navca.org.uk/liodir/>

## Funderfinder

[www.funderfinder.org.uk](http://www.funderfinder.org.uk)

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Funderfinder produces software that helps you identify which trusts and foundations to approach, a searchable directory in a disc if you like! You may be able to use the software for free in libraries, CVSs or other resource agencies. You can download free software from funderfinder's website that will help you to write applications and budgets. It contains numerous checklists, a report and questionnaire to help refine the application process. They also have an excellent range of guides, both practical how-to's and advice on getting more information, that you can download for nothing from their website.

## Profunding

[www.fundinginformation.org](http://www.fundinginformation.org)

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Profunding provides information on funding opportunities from Trusts, Europe, Lottery and Government funds. It is available through subscription on-line or via a monthly newsletter. Many umbrella organisations have multi-user subscriptions that allow you to use the service at their discretion (some may charge). To find your nearest multi-user or to find out you can call them on 0191 250 1969.

## Grants Online

[www.grantsonline.org.uk](http://www.grantsonline.org.uk)

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Grants Online is another subscription service that provides the information on grant funding opportunities from the European Union, UK Government, Lottery, Regional Grant Making Bodies and Grant Making Trusts. They offer a 7 day free trial which is worth a try. The information that they supply on trusts without websites is quite limited.

## Trustfunding

[www.trustfunding.org.uk](http://www.trustfunding.org.uk)

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Trustfunding is the on-line directory of the Directory of Social Change and is one of the most comprehensive guides available with information on over 4,200 grant-making trusts with a total of over £3.1 billion a year. details for your local council at [www.direct.gov.uk/DI1/Directories/LocalCouncils](http://www.direct.gov.uk/DI1/Directories/LocalCouncils)